# Ryder Fleet Management Solutions Fact Sheet

## Fleet Management Solutions (FMS)

Fleet Management Solutions (FMS**)** provides a broad range of services to help businesses of all sizes, across virtually every industry, deliver for their customers. From leasing, maintenance, and fueling, to commercial rental and used vehicle sales, customers rely on Ryder's expertise to help them lower their costs, redirect capital to other parts of their business, and focus on what they do best so they can grow.

## Ryder ChoiceLease

A first in the transportation industry, the Ryder ChoiceLease is a strategic advantage for businesses, helping to save time, control costs, and streamline fleet management. Ryder's new product portfolio offers customers unparalleled flexibility and control, while enabling them to reduce risk and eliminate time-consuming administrative tasks.

Customers get:

- The most flexible maintenance choices:
    - **Full Service** - offers bumper-to-bumper maintenance coverage for new and pre-owned trucks, tractors, and trailers.
    - **Preventive** - provides preventive maintenance for new and pre-owned trucks, tractors, and trailers. The customer can choose where and when they go for any other repair work.
    - **On-Demand** - is for new trailers and pre-owned trucks, tractors, and trailers. It offers the ultimate flexibility with pay-as-you-go maintenance accessed when and where the customer needs it. They benefit from pre-negotiated rates.
- The most flexible equipment options - the widest selection of new or used tractors, trailers and trucks from a variety of manufacturers
- The most flexible terms - short-, medium-, or long-term
- The most flexible financing - choose from a number of Ryder financing options that help businesses take advantage of tax benefits
- The most variety of value added services - from fuel and insurance, to safety services

## Ryder SelectCare Maintenance

Fleet maintenance may be the single most critical aspect of managing fleet. Whether for owned or leased trucks, Ryder offers a full range of managed maintenance services to help keep trucks on the road serving customers and making money. From full service, to preventive and on-demand, count on Ryder to ensure that customer fleets perform safely and reliably day in and day out.

- Full Service Maintenance: Includes regularly scheduled preventive maintenance; minor and major repairs; optional multi-point inspections; warranty work; 24/7 roadside assistance, extended repair hours and available rentals; detailed record-keeping by vehicle, location or fleet; and access to a network of 800 service facilities and 5,900 certified technicians.
- Preventive Maintenance: Provides standard, preventive maintenance to keep customers' fleets running efficiently, ensure DOT compliance, and identify and troubleshoot issues to prevent breakdowns. Includes 24/7 roadside assistance, extended repair hours and available rentals; minor

and major repairs with pre-set labor rates; detailed record-keeping by truck, location or fleet; warranty work; and multi-point inspections.

- On Demand Maintenance: A flexible arrangement that gives large private fleets and for-hire carriers access to Ryder's nationwide network of maintenance locations, when and where they need service.

**Commercial Rentals**

Whether it's a delivery across town or a trip across the country, Ryder has the truck, tractor, trailer or light-duty van businesses need, when and where they need it. With over 35,000 new and late-model commercial vehicles and 400 locations across North America, businesses can be confident that the right truck for the job is ready to roll.

**Used Vehicle Sales**

Ryder has the largest retail network of pre-owned vehicles for sale in North America with 59 locations, selling more than 18,000 vehicles a year. As the largest fleet owner and maintenance provider in North America, Ryder offers a vast selection of quality pre-owned vehicles that have been carefully maintained since day one. In addition, Ryder's international sales/export team helps customers in locations ranging from Africa, Asia, and Russia to Europe and South America get the vehicles they need to keep their businesses in high gear. Ryder Used Vehicle Sales consists of:

- Thousands of quality used commercial trucks, tractors, trailers and vans;
- 59 convenient sales center locations across North America, including seven in Canada;
- Comprehensive written maintenance records and service history;
- Multi-point presale inspections to assure Ryder Certified™ quality;
- Peace of mind with a 30-day powertrain warranty;
- Optional extended warranty protection; and
- Flexible financing options.

For information, visit http://www.ryder.com/solutions/fleet-leasing.