OFFICIAL SHOW GUIDE

June 5-6, 2015
MONCTON COLISEUM COMPLEX
Moncton, New Brunswick

SHOW HOURS
Friday, June 5 9 am – 5 pm
Saturday, June 6 10 am – 4 pm

www.AtlanticTruckShow.com

Presented by: apta
Produced by: Master Promotions Ltd.
Show Guide provided by: TRUCK NEWS
When faced with a choice between power and fuel efficiency—choose both. The 2016 VNL series is designed with refined aerodynamics and the latest in our award-winning XE packages, so your fleet can save money at every turn. 
That's innovation with purpose.

volvotrucks.ca/VNL2016
Welcome from the APTA Chair

Welcome to the 2015 Atlantic Truck Show. On behalf of APTA’s Board of Directors, we would like to thank the exhibitors and attendees who have supported this terrific event in the past and we welcome you back. For those of you joining us for the first time, I trust you will enjoy yourselves and that you will get to see new innovative products, as well as get the chance to make new friends and acquaintances.

The APTA is proud to have a long standing relationship with our show producer, Master Promotions. Their team works hard each show to ensure there is a full complement of quality exhibitors. I would also like to extend a sincere thank-you to our Truck Show Committee, to the APTA staff, to all of the exhibitors, and especially to our Associated Trades members for their hard work and for making this event a huge success.

This 2015 Atlantic Truck Show features the latest products, services, and technology related to the trucking industry. I encourage you to stop by the various show booths and engage in conversations with the exhibitors from throughout North America.

While in our city, please enjoy our great restaurants, entertainment, and Maritime hospitality. We hope to see you again in 2017!

Donnie Fillmore
Chair, APTA

Greetings from the Show Manager

Welcome back to Atlantic Canada’s largest and most-inclusive trucking show!

This is the only national truck show east of Montreal and we’re pleased to welcome members of the trucking industry to Moncton, NB to check out the latest in commercial truck and transportation equipment.

This year’s edition of the Atlantic Truck Show encompasses over 200,000 square feet of exhibits – taking over the entire Moncton Coliseum Complex, inside and out. You’ll find products and solutions to save you money and make your business more efficient, plus all the latest and most innovative equipment available today.

There’s no better time to check out the new, more fuel-efficient models – while you have the opportunity to get all the information you need from company representatives and technical staff, all under one roof.

At the show, be sure to check out our ‘Recruiting Here’ feature – particularly if you or someone you know is job hunting. Many of our exhibitors are currently hiring or are planning now in anticipation of the increased demand that industry reports predict over the coming 5-10 years.

We’re also delighted to have the Western Star Optimus Prime Truck onsite at the show, generously sponsored by the Maritime Western Star Dealers.

This event would not be possible without the continued support of the Atlantic Provinces Trucking Association. Thank you for your ongoing contributions.

Enjoy the 2015 edition of the Atlantic Truck Show!

Mark Cusack
National Show Manager
Message from the Executive Director

Dear Atlantic Truck Show Exhibitors, Members, and all Guests,

On behalf of the Atlantic Provinces Trucking Association, it gives me great pleasure to welcome you to the 2015 Atlantic Truck Show. We are pleased to host another great truck show, but mostly we are extremely excited by the response from the industry to attend our world class event. Our show continues to attract great exhibitors and stakeholders, so they can showcase their goods and services to a great industry in Atlantic Canada.

The trucking industry keeps showing growth and stability in Atlantic Canada, and this event provides an opportunity to discover new products and technology for our industry. Join us in Moncton, NB on June 5-6, 2015 to see for yourself.

Again, the APTA extends a warm welcome to all exhibitors and guests, the support is always very appreciated.

This marks our 17th show and Master Promotions organized another world class event for the APTA, its members, and our industry.

Thank You,

Jean Marc Picard
Executive Director
APTA

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WHEN WE DIG IN HARDER
SO YOU CAN MOVE MOUNTAINS.

Uptime is more than building trucks designed to stay on the road longer. It’s our renewed commitment to the industry. It’s having a passion to deliver innovation, tools and services to keep our customers moving forward. It’s performing well beyond expectations at every turn, and having the drive to be better every day. Uptime is taking pride in engineering a line of durable workhorses that keep your jobsites running on schedule.

IT’S UPTIME

ca.internationalTrucks.com
THE LARGEST truck show
EAST OF MONTREAL!

DRIVING BUSINESS

2015 SHOW HOURS
Friday, June 5  9 am – 5 pm
Saturday, June 6  10 am – 4 pm

Moncton Coliseum Complex
377 Killam Drive Moncton, NB E1C 3T1
Phone: (506) 389-5989  Fax: (506) 859-2678
www.monctoncoliseum.com

Over
200,000 sq. ft.
of indoor and outdoor exhibit space, taking over the entire
Moncton Coliseum Complex,
INSIDE & OUT!

Over
12,000 Attendees
in only 2 days

UNLIMITED FREE PARKING

Produced by:
Master Promotions Ltd.

Presented by:
aptA
ATLANTIC PROVINCES TRUCKING ASSOCIATION
THIS SHOW HAS IT ALL...

RECRUITING HERE

Job seekers are encouraged to bring their resume and connect with exhibiting companies who are on the hunt for new talent.

Sponsored by: Maizis & Miller Recruitment Specialists

WESTERN STAR OPTIMUS PRIME TRUCK

A fan favourite! Don’t miss the Western Star Optimus Prime Truck onsite at the show – sponsored by the Maritime Western Star Dealers.

RIDE & DRIVE

Experience the latest in comfort, efficiency and performance as you test drive brand new trucks from participating manufacturers!

SHOW & SHINE

Back for 2015! You’ll get to vote for your favourite from an impressive showcase of custom rigs, all vying for honours as the people’s choice!
Exhibitors who are looking to grow their ranks and hire new employees will display ‘Recruiting Here’ signage indicating they are on the hunt for new talent! Visitors should come with resumes in hand to meet prospective new employers in the trucking industry.

This is a specialized program showcasing the best fleets, looking to recruit drivers, promoting policies and services that will help these drivers have a long and productive trucking career.
With the largest terminal network in Atlantic Canada, Armour drivers have the opportunity to be based locally from within their community. Whether you want to drive full-time or part-time, our Home Run program allows you to enjoy flexibility, opportunity for advancement and the freedom of the open road while staying close to your home and your family.

- Competitive salary package
- RRSP/Deferred Profit Sharing Plan
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- New truck spec’d with driver comfort in mind.
- Safety conscious company
- Safety bonuses
- Award winning wellness program
- Uniform and safety boot co-share program
- Company sponsored social and family events
- Scholarship program
- Seniority based remuneration package
- Opportunity for advancement

For more information or to submit your resume please contact:
Kevin Blackman, Retention and Recruiting Specialist
Phone: 506 853-4430  Cell: 506 381-8664
Email: kblackman@armour.ca or visit www.armour.ca
2015 Truck Show Committee Members:

Peter Macgillivray, Nova Truck Centres
Charlie Taylor, Grote Industries
Steven Henman, Traction Heavy Duty Parts – Div. of UAP
Steve MacNeill, Cummins Eastern Canada LP
Kevin Swan, Parts for Trucks
Rudi Foster, Parts for Trucks
Donnie Fillmore Jr., Atlantic Pacific Transport
Nancy Callendar, Trailer Wizards

APTA Office Staff:

Jean Marc Picard, Executive Director
jmpicard@apta.ca  506-875-2854

Danielle Hébert, Marketing Coordinator
dhebert@apta.ca  506-875-2855

Micheline Babineau, Office Administrator
mbabineau@apta.ca  506-533-0845

France Gagnon, Project Coordinator
fgagnon@apta.ca  506-875-2856

WHO WE ARE...

VISION

“To be the trusted and effective voice of the road transport industry that supports its members.”

www.apta.ca

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105 Englehart Street, Suite 800
Dieppe, NB  E1A 8K2
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North America’s Largest Designer and Manufacturer of Load Securement Systems

Visit Us In Booth 209

LEADER IN LOAD SECUREMENT INNOVATION
See Us For More Details

SECURE YOUR LOADS AND MAXIMIZE YOUR EFFICIENCY AND BOTTOM LINE WITH NEW ANCRA WINCHES.
Leading the way in cargo control solutions and CSA Compliance!

NEW X-TREME ZINC™ Winches
THE MUSCLE BEHIND CORROSION RESISTANCE!
Greatly improved corrosion resistance when compared to zinc plated, painted, and powder coated winches resulting in a longer lasting winch.
Extensive Corrosion Resistance Testing Conducted

Ratcheting Winch
Save Time!
Significantly reduces loading time with our fast and easy to use, Ratcheting Winch!
Winch bar stays in the winch until your straps are tight!

Secure Your Loads and Maximize Efficiency and Bottom Line with New, Lighter Weight Ancra 3 Bar Winches!
Several 3 Bar Winch models are available with the X-treme Zinc finish for optimum corrosion resistance!
Reduced weight results in less fuel expense and/or greater net cargo capacity for the trailer.

Lighter 7mm Winches
Less Weight Equals More ROI!
- New 7mm vs. 9mm Frame
- Heat Treated Material Maintains Strength
- Reduces Weight per Winch by 2 lbs. on Average
- Load Capacity & WLL Ratings Remain the Same

Various Styles & Finishes Available
Shifting Gears Breakfast  
Friday, June 5, 2015  
7:30 - 9:00 am at the Moncton Coliseum

APTA Lobster Dinner  
& Charity Silent Auction  
Friday, June 5, 2015  
Reception at 6:30 pm / Dinner at 7:30 pm  
at Casino New Brunswick

Visit www.AtlanticTruckShow.com  
TO ORDER YOUR TICKETS
Q: Market conditions have seemed fairly steady across much of Canada and in the US over the past 12 months or so. How has the market been faring in Eastern Canada? Are your members doing well? Is there a good balance of freight coming in and going out of the region?

PICARD: Market conditions have been steady in Atlantic Canada but the long and hard winter was tough and it affected the entire industry. Some weeks were complete write-offs due to weather and delays. Aside from that, members are doing well, everyone is busy. The outbound freight has always been an issue during certain times of the year and I’m not sure if that will ever change. It is something we have learned to manage.

Q: What are the biggest challenges facing your members today?

PICARD: Our biggest challenge is getting government to make changes to regulations or policies (in a timely manner) in our industry that would help us achieve better efficiencies and become a better industry.

We had our share of challenges in the last year: A diesel tax increase in New Brunswick, recruiting good people (including drivers), getting the 185 twinned completely, the weather - it’s worse than ever in the winter and it’s impacting service to Newfoundland, etc.

Q: Is the driver shortage still a pressing issue in Eastern Canada, and if so, how is the industry there coping with it?

PICARD: The shortage of drivers is still an issue although APTA took on a project last year to raise awareness of the truck driver position.

We are playing a key role in educating and creating awareness about truck driver career opportunities. We are working with government, training schools, carriers, stakeholders, students, second career seekers, etc. So far the project has been going very well. The next step is to have mandatory entry-level training.

Q: Is there still a need for the Temporary Foreign Worker Program, now that demand for drivers in Western Canada’s oil patch has dried up, and is that program still effective with the restrictions the government has placed on it?

PICARD: The TFW changes had a big impact on our members and carriers are struggling to find good drivers as people are still flocking out west. The program was working well, but carriers will have to adjust to the changes and find alternatives.

Q: You, at least in New Brunswick, seem to have a fairly opportunistic government, which raised diesel taxes, effectively wiping out any relief at the pumps your fleets were enjoying. You’re not real happy about that diesel tax increase, are you?

PICARD: It is obvious that we weren’t pleased about the diesel tax increase and what we have committed in the next year is to educate these governments better on the impact that we, as the trucking industry, have on the economy, employment, essential service, etc.

This will be a focus for the APTA for the next 12 months. Now they are talking about tolls again, which would be another blow to the industry, especially since they want to use toll money to reduce the department and not maintain or build new roads - don’t get me started!

Q: How is the LCV program working out? Are they a practical solution in the eastern provinces where truck parking is scarce and extreme weather can arise with little notice?

PICARD: The LCV program is working very well. We adopted the same program for driver certification as Ontario. We want the program to continue to grow but until they finish twinning the 185 in Quebec, I don’t think it will grow more than what we are seeing today.

We also need to address the rest stop areas because we are in desperate need of more pull-off areas, so drivers can at least rest. We are talking with the New Brunswick government on that issue.
EQUIPMENT
MOVING TRAILER
53’ TRIDEM SPECIAL EDITION

55 TON
HYDRAULIC UNIT
COMPLETE WITH
BOOSTER

35 TON
MECHANICAL
EXTENDABLE
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June 5-6, 2015

MONCTON COLISEUM COMPLEX
377 Killam Drive Moncton, NB E1C 3T1
Phone: (506) 389-5989  Fax: (506) 859-2678
www.monctoncoliseum.com

Friday, June 5  Saturday, June 6
9AM – 5PM  10AM – 4PM

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www.AtlanticTruckShow.com

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<tr>
<th>Company Name</th>
<th>Location</th>
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</thead>
<tbody>
<tr>
<td>Absolute Traffic Services Ltd./Absolute Sign Solutions</td>
<td>401</td>
<td>139 Park Road, Unit#2 Elmsdale, NS B2S 2L3</td>
<td><a href="http://www.absolutetraffic.ca">www.absolutetraffic.ca</a></td>
</tr>
<tr>
<td>Alemite/Stewart Warner Canada</td>
<td>331</td>
<td>175 Cedarwood Lane SW Calgary, AB T2W 6J3</td>
<td><a href="http://www.alemite.com">www.alemite.com</a></td>
</tr>
<tr>
<td>Ali Arc Industries</td>
<td>313</td>
<td>155 Elan Blvd Winnipeg, MB R2J 4H1</td>
<td><a href="http://www.aliarc.com">www.aliarc.com</a></td>
</tr>
<tr>
<td>Ancra Canada</td>
<td>209</td>
<td>Unit 1, 520 Beards Lane Woodstock, ON N4S 7W3</td>
<td><a href="http://www.ancra.com">www.ancra.com</a></td>
</tr>
<tr>
<td>Armour Transportation Systems</td>
<td>305</td>
<td>689 Edinburgh Dr Moncton, NB E1E 2L4</td>
<td><a href="http://www.armour.ca">www.armour.ca</a></td>
</tr>
<tr>
<td>Atlantic Air Cleaning Specialists Ltd.</td>
<td>566</td>
<td>34 Marr Road Rothesay, NB E2L 5X8</td>
<td><a href="http://www.aircleaning.ca">www.aircleaning.ca</a></td>
</tr>
<tr>
<td>Atlantic Carrier Transicold</td>
<td>A-5</td>
<td>295 MacNaughton Avenue Moncton, NB E1H 2S7</td>
<td><a href="http://www.atlanticcarrier.com">www.atlanticcarrier.com</a></td>
</tr>
<tr>
<td>Atlantic Cat</td>
<td>C-4</td>
<td>175 Akerley Blvd Dartmouth, NS B2Y 3Z6</td>
<td><a href="http://www.atlcat.ca">www.atlcat.ca</a></td>
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<tr>
<td>Atlantic Chemex Ltd.</td>
<td>616</td>
<td>280 Main Street Truro, NS B2N 4H4</td>
<td><a href="http://www.atlanticchemex.ca">www.atlanticchemex.ca</a></td>
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<tr>
<td>Atlantic Oliver Retread Ltd.</td>
<td>333</td>
<td>659 Babin Street Dieppe, NB E1A 5M7</td>
<td><a href="http://www.atlanticoliver.com">www.atlanticoliver.com</a></td>
</tr>
<tr>
<td>Atlantic Road Builders Magazine</td>
<td>623</td>
<td>2289 Route 101 Hwy Beaver Dam, NB E3B 7T9</td>
<td><a href="http://www.atlanticroadbuilders.com">www.atlanticroadbuilders.com</a></td>
</tr>
<tr>
<td>Atlantic Provinces Trucking Association</td>
<td>601</td>
<td>105 Englehart Street Dieppe, NB E1A 0A2</td>
<td><a href="http://www.apta.ca">www.apta.ca</a></td>
</tr>
<tr>
<td>Atlantic Truck &amp; Trailer Parts</td>
<td>411</td>
<td>925 Champlain Street Dieppe, NB E1A 5T6</td>
<td><a href="http://www.universalsales.com">www.universalsales.com</a></td>
</tr>
<tr>
<td>Axalta Coating Systems</td>
<td>104</td>
<td>555 Avenue Victor Davis Pointe Claire, QC H9R 0B5</td>
<td><a href="http://www.axaltacs.com">www.axaltacs.com</a></td>
</tr>
<tr>
<td>Axon Development Corporation</td>
<td>618</td>
<td>304-15 Innovation Blvd Saskatoon, SK S7N 2X8</td>
<td><a href="http://www.axonsoft.com">www.axonsoft.com</a></td>
</tr>
<tr>
<td>Baldwin Filters</td>
<td>327</td>
<td>388 Seneca Court Newmarket, ON L3X 2C8</td>
<td><a href="http://www.baldwinfilter.com">www.baldwinfilter.com</a></td>
</tr>
<tr>
<td>Bayview Trucks &amp; Equipment</td>
<td>C-8</td>
<td>315 McAllister Drive Saint John, NB E2J 2S8</td>
<td><a href="http://www.bayviewtrucks.com">www.bayviewtrucks.com</a></td>
</tr>
<tr>
<td>Bell Mobility</td>
<td>560</td>
<td>Suite 403, 84 Chain Lake Drive Halifax, NS B3S 1A2</td>
<td><a href="http://www.bell.ca">www.bell.ca</a></td>
</tr>
<tr>
<td>Brookville Carriers Inc. - Flatbed Division</td>
<td>619</td>
<td>65 Alloy Drive, Saint John, NB E2M 7S9</td>
<td><a href="http://www.brookville.ca">www.brookville.ca</a></td>
</tr>
<tr>
<td>Brunswick Hino</td>
<td>A-2</td>
<td>20 Smith Street Petitcodiac, NB E4Z 4W1</td>
<td><a href="http://www.burgesservices.ca">www.burgesservices.ca</a></td>
</tr>
<tr>
<td>Business Development Bank of Canada</td>
<td>506</td>
<td>766 Main Street Moncton, NB E1C 1E6</td>
<td><a href="http://www.bdc.ca">www.bdc.ca</a></td>
</tr>
<tr>
<td>BWS Manufacturing</td>
<td>O-6</td>
<td>29 Hawkins Road Centreville, NB E7K 1A4</td>
<td><a href="http://www.bwstrailers.com">www.bwstrailers.com</a></td>
</tr>
<tr>
<td>Cabot Shipping Supplies Ltd.</td>
<td>564</td>
<td>106 Burbridge Ave Dartmouth, NS B3B 0G7</td>
<td><a href="http://www.cabotss.com">www.cabotss.com</a></td>
</tr>
<tr>
<td>Camions International Elite Ltee</td>
<td>326</td>
<td>265 Rue Etienne-Dubreuil Québec, QC G1M 4A6</td>
<td><a href="http://www.reseaudynamique.com">www.reseaudynamique.com</a></td>
</tr>
<tr>
<td>Chevron Canada Limited</td>
<td>301</td>
<td>East Tower Suite 501, 77 City Centre Drive Mississauga, ON L5B 1M5</td>
<td><a href="http://www.chevron.com">www.chevron.com</a></td>
</tr>
<tr>
<td>Company Name</td>
<td>Booth</td>
<td>Address</td>
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<tr>
<td>CIT Financial Ltd.</td>
<td>113</td>
<td>5035 South Service Road, Burlington, ON L7L 6M9</td>
<td><a href="http://www.cit.com">www.cit.com</a></td>
</tr>
<tr>
<td>Clarke Road Transport</td>
<td>625</td>
<td>140 Horseshoe Lake Drive, Halifax, NS B3S 0B7</td>
<td><a href="http://www.clarke-link.com">www.clarke-link.com</a></td>
</tr>
<tr>
<td>Class Eight Manufacturing Inc.</td>
<td>210</td>
<td>Unit 37-147 Citation Drive, Vaughan, ON L4K 2P8</td>
<td><a href="http://www.classmfg.com">www.classmfg.com</a></td>
</tr>
<tr>
<td>CLE Leasing</td>
<td>405</td>
<td>Bureau 202, 2200 Rue De La Sidbec, Sud Trois-Rivieres, QC G8Z 4H1</td>
<td><a href="http://www.cleleasing.ca">www.cleleasing.ca</a></td>
</tr>
<tr>
<td>Cleral Scales - Les Entreprises NAMA Inc.</td>
<td>606</td>
<td>90 des Distributeurs, Val-d’Or, QC J9P 6Y1</td>
<td><a href="http://www.cleral.com">www.cleral.com</a></td>
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<tr>
<td>Commercial Safety College</td>
<td>608</td>
<td>PO Box 848, Truro, NS B2N 5G6</td>
<td><a href="http://www.safetycollege.ca">www.safetycollege.ca</a></td>
</tr>
<tr>
<td>Complete Innovations Inc.</td>
<td>132</td>
<td>Suite 8, 75 Cochrane Drive, Markham, ON L3R 9R5</td>
<td><a href="http://www.fleetcomplete.com">www.fleetcomplete.com</a></td>
</tr>
<tr>
<td>Crevier Lubrifiantis</td>
<td>301</td>
<td>2320 Rue de la Metropole, Longueuil, QC J4G 1E6</td>
<td><a href="http://www.crevierlubrifiantis.ca">www.crevierlubrifiantis.ca</a></td>
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<tr>
<td>CSP Web Based Management Inc.</td>
<td>620</td>
<td></td>
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<tr>
<td>Cummins Eastern Canada</td>
<td>114</td>
<td>Station A, PO Box 1178, Fredericton, NB E3B 5C8</td>
<td><a href="http://www.cummins.com">www.cummins.com</a></td>
</tr>
<tr>
<td>Day &amp; Ross Inc.</td>
<td>607</td>
<td>170 Van Kirk Drive, Brampton, ON L7A 1K9</td>
<td><a href="http://www.dayross.ca">www.dayross.ca</a></td>
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<tr>
<td>DE-ON Supply</td>
<td>303</td>
<td>RR #1, 1595 Lobsinger Line, Waterloo, ON N2J 4G8</td>
<td><a href="http://www.deonsupply.com">www.deonsupply.com</a></td>
</tr>
<tr>
<td>Del Equipment</td>
<td>O-2</td>
<td>83 Caledonia Rd., Moncton, NB E1H 2E6</td>
<td><a href="http://www.delequipment.com">www.delequipment.com</a></td>
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<tr>
<td>Dhollandia Canada</td>
<td>413</td>
<td>2105 Blvd Des Enterprises, Terrebonne, QC J6Y 1W9</td>
<td><a href="http://www.dhollandia.com">www.dhollandia.com</a></td>
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<tr>
<td>Diesel Spec Inc.</td>
<td>433</td>
<td>1570 rue Richardson, Montreal, QC H3K 1G3</td>
<td><a href="http://www.dieselspec.ca">www.dieselspec.ca</a></td>
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<tr>
<td>Doepker Trailers</td>
<td>O-13</td>
<td>300 Doepker Avenue, Annaheim, SK S0K 0G0</td>
<td><a href="http://www.doepker.com">www.doepker.com</a></td>
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<tr>
<td>Drake Truck Bodies Ltd.</td>
<td>217</td>
<td>308 Riverview Crescent, Vernon Bridge, PE COA 2E0</td>
<td><a href="http://www.draketruck.com">www.draketruck.com</a></td>
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<tr>
<td>Drive Products</td>
<td>C-5</td>
<td>141 Joseph Zatzman Drive, Dartmouth, NS B3B 1M7</td>
<td><a href="http://www.drive-products.com">www.drive-products.com</a></td>
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<tr>
<td>Drive Star Shuttle Systems Ltd.</td>
<td>508</td>
<td>23 Industrial Drive, Caledonia, ON N3W 1H8</td>
<td><a href="http://www.drive-star.com">www.drive-star.com</a></td>
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<td>Company</td>
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<td>Dynamic Transport Inc.</td>
<td>638</td>
<td>197 rue de l’anse Eel River Crossing, NB E8E 1R2</td>
<td><a href="http://www.dynamictransport.ca">www.dynamictransport.ca</a></td>
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<tr>
<td>Easson’s Transport Ltd.</td>
<td>407</td>
<td>1505 Harrington Rd Kentville, NS B4N 3V7</td>
<td><a href="http://www.eassons.com">www.eassons.com</a></td>
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<tr>
<td>East Coast International Trucks Ltd.</td>
<td>123/O-13</td>
<td>100 Urquhart Avenue Moncton, NB E1H 2R5</td>
<td><a href="http://www.eastcoastint.com">www.eastcoastint.com</a></td>
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<tr>
<td>East Coast Mobile Medical Inc.</td>
<td>410</td>
<td>101 Ilsley Ave, Suite 5A Dartmouth, NS B3B 1S8</td>
<td><a href="http://www.ecmm.ca">www.ecmm.ca</a></td>
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<tr>
<td>Eastern Trucking News</td>
<td>617</td>
<td>RR #1, 259 Salmon Point Road Cherry Valley, ON K0K 1P0</td>
<td><a href="http://www.woodwardpublishing.com">www.woodwardpublishing.com</a></td>
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<tr>
<td>Eaton Roadranger</td>
<td>135</td>
<td>2160 Williams Parkway Brampton, ON L6S 5X7</td>
<td><a href="http://www.roadranger.com">www.roadranger.com</a></td>
</tr>
<tr>
<td>Element Financial Corporation</td>
<td>310</td>
<td>161 Bay Street suite 4600 Toronto, ON M5J 2S1</td>
<td><a href="http://www.elementcorp.com">www.elementcorp.com</a></td>
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<td>Eveley International Corp</td>
<td>206</td>
<td>665 Arvin Avenue Stoney Creek, ON L8E 5R2</td>
<td><a href="http://www.eveley-int.com">www.eveley-int.com</a></td>
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<tr>
<td>FBC</td>
<td>207</td>
<td>PO Box 7130 London, ON N5V 2Z9</td>
<td><a href="http://www.fbc.ca">www.fbc.ca</a></td>
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<td>Fleet Harmony Inc.</td>
<td>412</td>
<td>PO Box 3375 Stellarton, NS B0K 1S0</td>
<td><a href="http://www.fleetharmony.com">www.fleetharmony.com</a></td>
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<td>Fraser &amp; Hoyt Insurance Ltd.</td>
<td>105</td>
<td>PO Box 489, 91 Archimedes Street New Glasgow, NS B2H 5E5</td>
<td><a href="http://www.fraserhoyt.com">www.fraserhoyt.com</a></td>
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<td>Freightliner</td>
<td>E-1</td>
<td><a href="http://www.freightlinertrucks.com">www.freightlinertrucks.com</a></td>
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<td>GCR Tire Centres</td>
<td>E-6</td>
<td>419 Edinburgh Drive Moncton, NB E1E 2L2</td>
<td><a href="http://www.gccanada.ca">www.gccanada.ca</a></td>
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<tr>
<td>Gibson Energy Ltd.</td>
<td>211</td>
<td>10534-17 St NW Edmonton, AB T6P 1P4</td>
<td><a href="http://www.gibsons.com">www.gibsons.com</a></td>
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<tr>
<td>Gillray Industries Inc.</td>
<td>408</td>
<td>6 Industrial Court Bradford, ON L3Z 3G5</td>
<td><a href="http://www.gillrayindustries.com">www.gillrayindustries.com</a></td>
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<tr>
<td>Gillray Industries Original Inc.</td>
<td>408</td>
<td>6 Industrial Court Bradford, ON L3Z 3G5</td>
<td><a href="http://www.gillrayindustries.com">www.gillrayindustries.com</a></td>
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<td>Green Diamond Equipment</td>
<td>C-3</td>
<td>70 Commerce Street Moncton, NB E1H 0A5</td>
<td><a href="http://www.green-diamond.ca">www.green-diamond.ca</a></td>
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<tr>
<td>Groeneveld CPL Systems</td>
<td>330A</td>
<td>8450 Lawson Road Milton, ON L9T 0J8</td>
<td><a href="http://www.cplsystems.com">www.cplsystems.com</a></td>
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<tr>
<td>Haldex Ltd.</td>
<td>208</td>
<td>Unit 1, 500 Pinebush Road Cambridge, ON N1T 0A5</td>
<td><a href="http://www.hbsna.com">www.hbsna.com</a></td>
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<tr>
<td>Hamsar Diversco Inc.</td>
<td>314</td>
<td>5320 Downey Street Burlington, ON L7L 6M2</td>
<td><a href="http://www.hamsar.com">www.hamsar.com</a></td>
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<tr>
<td>Hella Inc. - Canada</td>
<td>222</td>
<td>201 Kelly Drive Peachtree City, GA 30269</td>
<td><a href="http://www.hella.com">www.hella.com</a></td>
</tr>
<tr>
<td>Highland Nissan Limited</td>
<td>D-1</td>
<td>Box 19 Stellarton, NS B0K 2A0</td>
<td><a href="http://www.highlandnissan.com">www.highlandnissan.com</a></td>
</tr>
<tr>
<td>Hitech Communications Ltd.</td>
<td>570</td>
<td>24 Maple Valley Road Corner Brook, NL A2H 3C2</td>
<td><a href="http://www.hitechcomm.ca">www.hitechcomm.ca</a></td>
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<tr>
<td>Hi-Tech Original (Hi-Tech Antimicrobial)</td>
<td>231</td>
<td>8050 Beaubois Quebec, QC G2L 1Y5</td>
<td><a href="http://www.hitechoriginal.ca">www.hitechoriginal.ca</a></td>
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</table>
Hunter Engineering Company
524
1-1199 Ringwell Drive
Newmarket, ON L3Y 8T8
www.hunter.com

Ideal Equipment Ltd.
414
1020 Mcleod Hill Road
Mcleod Hill, NB E3G 6J7
www.idealquipmentonline.com

Infosite Technologies Inc.
633
Suite 204, 1919 Lionel-Bertrand
Boisbriand, QC J7H 1N8
www.infositetech.com

Ingersoll Axles
232
347 King Street W
Ingersoll, ON N5C 3K6
www.ingersollaxles.com

International Truck & Engine/Navistar Inc.
A-3
100 Urquhart Ave
Moncton, NB E1H 2R5
www.internationaltrucks.com

Irving Blending & Packaging
220
555 Courtenay Causeway
Saint John, NB E2L 4E6
www.coastalbp.com

JD Coyle Sales
223
36 Shaffleburg Run
Bedford, NS B4A 4L5

Jensen’s Powertrain
406
175 Sunset Drive
Fredericton, NB E3A 1A2
www.jensenspowertrain.com

Jetco Heavy Duty Lighting
227
17311 109 Avenue NW
Edmonton, AB T5S 1H7
www.jetcolighting.com

Keltic Transportation Inc.
636
90 MacNaughton Avenue
Moncton, NB E1H 3L9
www.keltictransportation.com

Kerr Global Communications
558
JK - 61 Raddall Avenue, Dartmouth
B3B 1T4
www.kerrglobal.com

Kinedyne Canada Ltd.
501
10 Maybrook Drive
Toronto, ON M1V 4B6
www.kinedyne@com

Lame-Mobile
578
www.lamemobile.com

Larca Enviro
144
31 Cooke Drive
Moncton, NB E1E 0J1
www.larcaenviro.com

Les Produits Metalliques A.T. Inc.
C-6
CP 188, 160 Savard
Matane, QC G4W 3N1
www.produitsmetalliquesat.com

Lloyds Laboratories
611
613 Neal Drive
Peterborough, ON K9J 6X7
www.lloydslaboratories.com

Lockhart Truck Center
E-1
100 Thornhill Dr
Dartmouth, NS B3B 1S3
www.lockharttruckcenter.ca

Lonsbury Isuzu Truck
E-5
PO Box 6010, 2155 Main Street
Moncton, NB E1G 1W6
www.lonsburys.ca

Lytx Inc.
605
9785 Town Center Dr
San Diego, CA 92121
www.lytx.com

Mack Trucks Canada
B-1
Suite 410, 2100 Derry Road West
Mississauga, ON L5N 0B3
www.macktrucks.com

Macleod Lorway Insurance
233
PO Box 1354
Sydney, NS B1P 6K3
www.macleodlorway.com

Manac Inc.
O-5
2275, 107e Rue
St-Georges, QC G5Y 8G6
www.manac.ca

Maritime Hose Specialties Ltd.
576
Unit 17, 10 Akerley Blvd
Dartmouth, NS B3B 1J4
www.ontariohose.com

MarketBook
574
120 West Harvest Drive
Lincoln, NE 68521
www.marketbook.ca

Mascot Truck Parts Ltd.
572
15345 114th Avenue
Edmonton, AB T5M 3S9
www.mtpi.com

Master Sourcing Inc.
224
242 Boul De Gaulle
Lorraine, QC J6Z 4R3
www.mastersourcinginc.com

Metal Pless
309
1683 Boul Des Sucreries
Plessisville, QC G6L 1W4
www.go-track.com

Michelin North America (Canada)
128
Suite 500, 2500 Daniel Johnson Blvd
Laval, QC H7T 2P6
www.michelinag.com
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Booth #</th>
<th>Address Details</th>
<th>Website</th>
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</table>
| Michelin North America (Canada) | A-4     | Suite 500, 2500 Daniel Johnson Blvd  
Laval, QC H7T 2P6  
www.michelinag.com |
| Midland Transport Limited     | 129     | 100 Midland Dr.  
Dieppe, NB E1A 6X4  
www.midlandtransport.com |
| Miller Tirecraft              | 420     | 16 Gloria McCluskey Avenue  
Dartmouth, NS B3B 2C2  
www.tirecraft.com |
| Mitchell 1                    | 513     | 14145 Danielson Street  
Poway, CA 92064  
www.mitchell1.com |
| Money In Motion Inc.          | 637     | Unit 4,175 West Beaver Creek Road  
Richmond Hill, ON L4B 3M1  
www.moneyinmotioninc.com |
| Multi Radiator Services Ltd.  | 138     | 505 McNaughton Drive  
Moncton, NB E1H 2S8  
www.multiradiator.ca |
| Multiserve Petroleum Equipment| 511     | 9120 Hwy 14  
Milford, NS B0N 1Y0  
www.multiserve.ns.ca |
| National Leasing              | 204     | 1525 Buffalo Place  
Winnipeg, MB R3T 1L9  
www.nationalleasing.com |
| Never Enuf Chrome & Detailing Ltd. | 200/O-10 | 2320 Route 115  
Irishtown, NB E1H 2L3  
www.neverenuf.com |
| New Way Diesel Ltd.            | 435     | B2-290 Baig Blvd  
Moncton, NB E1E 1C8  
www.newwaydiesel.com |
| Northeast Truck & Trailer Sales | O-6    | 146 Lower Truro Rd  
Truro, NS B2N 1B1  
www.valleyequipment.ca |
| Nova Enterprises Ltd.         | E-1/O-11| 100 Thornhill Drive  
Dartmouth, NS B3B 1S3  
www.novaenterprises.ca |
| Nova Truck Centres            | E-1     | 100 Thornhill Drive  
Dartmouth, NS B3B 1S3  
www.novaenterprises.ca |
| OK Tire Stores Inc.           | 236     | 520 Abilene Dr.  
Mississauga, ON L5T 2H7  
www.oktire.com |
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www.primeatlantic.ca |
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The Teddy Bear Convoy

ST. JOHN’S, Nfld. – The Just For Kids Transportation Group is an organization that truly lives up to its name. Each and every year, Just for Kids – a group of about 10 volunteers – comes together to organize events to help raise money, quite literally, “just for kids.”

The group’s biggest fundraiser is called the Teddy Bear Convoy, an event that has been around for 15 years. Its goal is to raise money for the Janeway Children’s Hospital – the only children’s hospital in Newfoundland and Labrador.

This year, the Teddy Bear Convoy is set for June 7 at City Tire’s Retread Plant on the TCH at 8:30 a.m., and organizers are hopeful that this year the event will have its best turnout yet.

“The event has gone from being a convoy of four or five trucks 15 years ago to 42 trucks last year,” said Gerry Dowden of Just for Kids Transportation Group. “Given the size of the perimeter of the hospital, it would only take another five or six trucks to completely circle the hospital, without any gaps. So we’re really looking forward to this year, where maybe we can circle the hospital entirely.”

The event began 15 years ago when an owner/operator and a few friends decided to raise money for the hospital, added Dowden.

“They started collecting and pledging money and putting stuffed teddy bears in their trucks circling the hospital at the time and whatever money they raised, they donated to the Janeway Foundation,” he said. “They did this in conjunction with their annual 24-hour telethon they have every year.”

To this day, the convoy’s conjunction with the telethon is ongoing, and Just for Kids estimates that since the convoy’s birth, it has raised more than $300,000 for the children’s hospital.

“We’re asking Janeway this year to give us a tally of all the donations we’ve made because we only have an estimate,” said Dowden. “Last year was probably one of our biggest donations we gave, and it was around $35,000. We had 42 trucks participating.”

This year, Dowden says the hope is to raise more than $40,000 and have at least 50 trucks join the convoy to circle the hospital.

“I think we can definitely do that this year,” he said. “The convoy has just been evolving and growing… and it’s grown to the point where a lot of companies and corporations in the area get involved and help with various parts of the sponsorship, not just donating.”

Just for Kids says the day is a positive one that at its heart is to make the children at Janeway feel the support of the trucking community.

“It’s been pretty popular especially with the children,” Dowden said. “It’s a day for the kids in the hospital to come out on the decks and look out their windows at the trucks going by. The monetary value is transparent to them, but they enjoy the day. And of course, the hospital is very grateful for the donations.”

The event is documented by a ceremonial cheque presentation once all the money collected is tallied during the convoy. There is also live, local television coverage of the event.

Dowden says the day ends with a barbeque social sponsored by Marine Atlantic Inc, that all participants and their families like to attend.

“We depend on a lot of truck drivers and their trucks and their efforts and of course the trucking companies and corporate sponsors,” he said. “So we like to make it a family event so the drivers can have their wives, or girlfriends or children come into the truck with them while they circle the hospital.”

Donations can come from individuals or companies, but must be recorded on a pledge sheet. Contact Jocelyn Miller at 722-1991 or e-mail her at auto@eastcantrans.com for more information.
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Canadian shippers see 2015 being a fairly similar year to 2014 in terms of freight volumes, our latest Transportation Buying Trends Survey indicates. However, the survey also found shippers are becoming increasingly concerned about available capacity for all modes but particularly for Truckload services. As a result, almost a third of shippers expect Truckload is the mode that will wield the greatest pricing power this year.

TL Freight Shippers

- **0%** Not sure
- **33%** Increase
- **55%** Stay the same

**PROJECTED CORE TRANSPORTATION PRICING** (excluding fuel surcharge)
- **Down 0-5%** 5%
- **Flat** 18%
- **Up 0-2%** 39%
- **Up 2-5%** 18%
- **Up 5% +** 5%
- **Not sure** 13%

**SURCHARGE PENETRATION**
- **Border Security** 11%
- **Border Delay** 17%
- **Detention** 31%
- **Currency** 8%
- **Fuel** 97%
- **Other** 3%

**CAPACITY CONCERN**
- **TRUCKLOAD** 6.06
  - Loose capacity
  - Balanced
  - Very tight capacity

LTL Freight Shippers

- **0%** Not sure
- **42%** Increase
- **56%** Decrease 2%

**PROJECTED CORE TRANSPORTATION PRICING** (excluding fuel surcharge)
- **Down 0-5%** 3%
- **Flat** 26%
- **Up 0-2%** 37%
- **Up 2-5%** 24%
- **Up 5% +** 3%
- **Not sure** 8%

**SURCHARGE PENETRATION**
- **Border Security** 21%
- **Border Delay** 14%
- **Detention** 14%
- **Currency** 11%
- **Fuel** 100%
- **Other** 14%

**CAPACITY CONCERN**
- **LTL** 4.77
  - Loose capacity
  - Balanced
  - Very tight capacity
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